

**DIGITAL
MARKETING
COURSE
OUTLINE** ◀



www.alfasolutions.services

LEARN WITH ALFA

- 👉 **SEO (OPTIMIZATION)**
- 👉 **DIGITAL MARKETING**
- 👉 **GRAPHIC DESIGNING**
- 👉 **WEB DEVELOPMENT**
- 👉 **APPLICATION DEVELOPMENT**
- 👉 **SOFTWARE DEVELOPEMENT**
- 👉 **OFFICE MANAGMENT**
- 👉 **FREELANCING**
- 👉 **CONTENT WRITTING**

**Duration
3-4 Months**

ABOUT COMPANY

Alfa Solutions is one of the top companies based in Faisalabad, Pakistan, Providing Website Design & Development, SEO Services, Graphics Designing & Digital Marketing Services from last 5 Year in the market.

At **Alfa Solutions**, we are excited to announce new internship opportunity & short courses aimed at empowering youth as a leader in the industry.

We understand the importance of equipping the next generation with the skills and knowledge needed to thrive in the digital world. Our courses are designed to provide hands-on training in various aspects of digital marketing, from SEO and social media management to content creation and analytics, web development.

Join us and take the first step towards a successful career in digital marketing!



FEATURES OF COURSES

- **Trending Skill Development**
- **Update Courses**
- **Hands- On Experience**
- **24/7 Support**
- **Internship & Job Opportunity**
- **Earning Opportunities**
- **Freelance opportunity**



WHY YOU CHOOSE ALFA SOLUTIONS !

- Expert Trainers
- Career Growth
- Practical Learning
- Internships & Job
- Online and On site sessions
- Project based Earning options
- Industry oriented projects



WHATS BEST FOR YOU !

1

SEO

SEO course provides in-depth knowledge of search engine optimization techniques. Learn how to optimize websites, conduct keyword research, and improve search rankings to drive organic traffic.

2

WEBSITE DEVELOPMENT

The process of creating and maintaining websites, involving web design, web content development, client-side/server-side scripting, and network security configuration.

3

DIGITAL MARKETING

The use of digital channels, such as social media, search engines, email, and websites, to promote products or services and engage with customers.

4

GRAPHIC DESIGNING

Graphic Designing course! Learn Canva, Adobe Photoshop, Adobe Illustrator, and the basics of Canva Video Editor, Filmora, and CapCut. Perfect for building your design and video editing skills!

5

APPLICATION DEVELOPMENT

Application Development course equips you with the skills to build mobile and web applications. Learn the fundamentals of coding, user interface design, and app deployment to create functional and user-friendly apps for various platforms.

6

SOFTWARE DEVELOPMENT

Software Development course covers coding, software design, and development practices. Learn to build efficient, scalable software solutions using modern programming languages and development frameworks.

7

OFFICE MANAGMENT

Office Management course focuses on mastering Microsoft Office tools like Word, Excel, and PowerPoint. Learn essential skills for creating documents, managing data, and delivering presentations, preparing you for any administrative or office role.

8

CONTENT WRITING

Content Writing course teaches the fundamentals of writing engaging, SEO-friendly content for websites, blogs, and social media. Learn how to craft compelling copy, optimize it for search engines, and build a portfolio that showcases your writing skills.

9

FREELANCING

Freelancing course teaches you how to succeed as an independent professional. Learn how to find clients, build a strong portfolio, and manage projects on popular platforms, along with direct client-hunting strategies.

10

ENGLISH LANGUAGE

English Language course enhances your speaking, writing, reading, and listening skills through interactive lessons. Perfect for beginners and anyone looking to improve their communication abilities!

COURSE OUTLINE

DIGITAL MARKETING

WEEK 1

INTRODUCTION

- INTRODUCTION TO SOCIAL MEDIA MANAGEMENT
- UNDERSTANDING THE ROLE AND IMPORTANCE
- OVERVIEW OF SOCIAL MEDIA PLATFORMS CES
- EVOLUTION OF SOCIAL MEDIA IN DIGITAL MARKETING

WEEK 2

CONTENT CREATION AND CURATION

- CREATING A CONTENT CALENDAR
- DEVELOPING ENGAGING CONTENT (TEXT, IMAGES, VIDEOS)
- CONTENT CURATION AND USER-GENERATED CONTENT

WEEK 3

CONTENT CREATION AND CURATION

- FACEBOOK MARKETING STRATEGIES
- INSTAGRAM MARKETING STRATEGIES
- TWITTER MARKETING STRATEGIES
- LINKEDIN MARKETING STRATEGIES
- YOUTUBE MARKETING STRATEGIES
- TIKTOK MARKETING STRATEGIES

WEEK 4

SOCIAL MEDIA ADVERTISING

- INTRODUCTION TO SOCIAL MEDIA ADVERTISING PLATFORMS (FACEBOOK ADS, INSTAGRAM ADS, TWITTER ADS, LINKEDIN ADS, ETC.)
- CREATING AND OPTIMIZING AD CAMPAIGNS
- BUDGETING AND TARGETING OPTIONS

WEEK 5

INFLUENCER MARKETING

- IDENTIFYING AND COLLABORATING WITH INFLUENCERS
- NEGOTIATING PARTNERSHIPS AND CONTRACTS
- MEASURING ROI FROM INFLUENCER CAMPAIGNS

WEEK 6

INTRODUCTION TO LEAD GENERATION

- DEFINITION AND IMPORTANCE OF LEAD GENERATION
- ROLE OF LEAD GENERATION IN SALES AND MARKETING
- OVERVIEW OF LEAD GENERATION STRATEGIES

I MONTH INTERNSHIP OPPERTUNITY

The background features a large, stylized hand in shades of grey and blue, reaching upwards. The hand is surrounded by various colorful icons: a globe, a star, a musical note, a speech bubble, a shopping bag, an envelope, gears, and arrows. The background is divided into geometric shapes in yellow, orange, and dark blue. A faint watermark of 'Alfa SOLUTIONS' is visible in the center.

THANK YOU!

for choosing this Course. This final assessment aims to evaluate your understanding and application for this course. You will showcase your knowledge through it. Upon successful completion, you will receive a course completion certificate from Alfa Solutions. Validating your proficiency in Digital Marketing. Embrace this achievement as you embark on your journey to excel in the dynamic field of digital marketing.

BEST REGARDS